

**EXHIBIT B -12****2019-20 Athletic Director: 200 Days**

<b>STEP</b>	<b>CLASS I</b>	<b>CLASS II</b>	<b>CLASS III</b>
	BA < 45 units	BA + 45 units	BA + 60 units
1	55,678.18	58,419.92	62,069.88
2	57,965.24	60,702.08	64,811.64
3	60,246.16	62,979.28	67,548.46
4	62,527.04	65,262.64	70,291.46
5	64,811.64	67,548.46	73,020.94
6	67,548.46	70,281.64	75,755.34
7	70,291.46	73,018.48	78,495.86
8	73,020.94	75,755.34	81,699.68
9	75,755.34	78,495.86	84,887.54
10	79,272.52	82,016.74	88,085.22
11	79,272.52	82,016.74	92,052.24
12	79,272.52	82,016.74	92,052.24
13	80,825.88	83,571.36	93,603.14
14	80,825.88	83,571.36	93,603.14
15	83,149.82	85,892.80	95,928.28
16	83,461.94	86,308.98	96,552.54
17	83,565.98	86,413.02	96,760.62
18	83,670.02	86,517.06	96,968.70
19	88,741.80	91,499.74	101,584.18